

NISSUS

CAPABILITY STATEMENT

Government systems built for the people who have to run them.

Nissus delivers government technology and the organizational readiness that determines whether it holds. Most modernization does not fail in the build — it fails after, when the people expected to operate a new system were never part of the change. Agencies typically procure the engineering and the adoption work separately, and the gap between them is where the value leaks out. We close that gap with one accountable team.

CORE COMPETENCIES

Systems & Software Delivery

Custom application development, systems integration, API design, data infrastructure, and cloud architecture. Backend depth in Java and Spring, full-stack delivery in Angular and React, enterprise database work in Oracle and SQL Server. Two decades of production systems across government contracting, banking, healthcare, telecom, and high-volume retail — including secure information-sharing platforms delivered under U.S. government contract.

Adoption & Change Leadership

Change management, operator readiness, and leadership development for the teams inheriting new systems. Stakeholder mapping, adoption planning, and custom curriculum design — grounded in adult development research rather than generic management training, and delivered by the same team that built the technology.

HOW WE DIFFER

- **One accountable team.** The people designing the system are the people preparing the organization to use it. No handoff between a systems integrator and a training vendor procured months later.
- **Built toward institutionalization.** Deployment means the system runs. Adoption means people use it. Institutionalization means your staff can operate and extend it without us. We contract toward the third.
- **Adoption is defined and measured.** What counts as adopted is agreed before engineering starts, tracked through delivery, and reported at handoff — not asserted.
- **Senior-level response.** A two-partner core scaling through a curated network of engineers and senior associate trainers. You reach a partner directly, not a business development queue.

PAST PERFORMANCE

Production systems delivered by Nissus personnel across government, financial services, and Fortune 500 enterprise environments.

Secure information sharing — U.S. government contract (NC4)

Backend services and APIs for secure data exchange across agency information-sharing and emergency communication systems, spanning development, testing, documentation, and deployment.

Loan origination and onboarding — national bank (USAA via Apex Systems)

REST APIs and secure business logic for origination workflows in a regulated banking environment, delivered alongside business analysts and QA through release.

Workflow automation — global hospitality (IHG via Accenture)

Technical lead on document management, publishing, and reporting modules; translated requirements between business owners and offshore delivery teams and documented the implementation for the teams inheriting it.

Enterprise systems modernization — national retail (Genesco)

Lead developer on business-critical merchandising, inventory, and order systems, including integrations, release management, and data integrity through peak operating cycles.

WHERE OUR TEAM HAS DELIVERED

NC4 (U.S. government contract) • USAA • Accenture • InterContinental Hotels Group • Cisco Systems • Sony • AT&T • HP • New York Life • Genesco

Engagements delivered by Nissus personnel in prior roles as employees or contracting engineers. Nissus has not held a contract with these organizations, and no endorsement or affiliation is implied.

COMPANY DESIGNATIONS

UEI SKWZL71W9YG5
CAGE 07D99
UBI 604762945

SMALL BUSINESS CLASSIFICATION

Small Disadvantaged Business
Minority-Owned Business
SBA 8(a) — pursuing

REGISTRATIONS

SAM.gov • Active
WEBS • Washington State
University of Washington supplier

NAICS CODES

PRIMARY

541512 Computer Systems Design Services

SECONDARY

611430 Professional and Management Development Training

ADDITIONAL

541511 Custom Computer Programming Services
541519 Other Computer Related Services
518210 Data Processing, Hosting, and Related Services
541611 Administrative and General Management Consulting
541612 Human Resources Consulting Services
541720 R&D in the Social Sciences and Humanities

CONTACT

Sushant Shrestha
Managing Partner
info@nissuscapital.com
nissuscapital.com

LOCATION

Bellevue, Washington
Serving Washington State and federal agencies nationwide